

ISTITUTO PARITARIO MERINI
PROGRAMMA INGLESE CLASSE QUINTA AFM
ANNO SCOLASTICO 2016/2017
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LIBRI DI TESTO: Best Commercial Practice, A. Smith, LA SPIGA EDIZIONI
Fotocopie fornite dall'insegnante

THEORY

Importing and exporting

- What is international trade? . Economic indicators . Customs .
Protectionism

Trading procedures

- Trading within the EU . Trading outside the EU . Sales contract terms .
Incoterms.

Trade organisations

- Trading blocs . The European Union: a brief history of the EU, EU institutions .
- Issues facing the EU . International trade organisations.

Transport

- Types of transport . Transport by land: road, rail, pipeline. Transport by air.
Transport by water: inland waterways, sea and ocean transport. Container ports.
Transport by air . Freight forwarding . Means of transports . Packing . The
environmental impact of freight traffic . Transport documents: road/rail consignment
note , the bill of lading , the air waybill.
- Invoices: the invoice , the pro-forma invoice.

Insurance

What is insurance?. Business insurance . Focus on Lloyd's .

Banking systems

- Types of banks . Microcredit . Ethical banking in the UK . Central banks.

Banking services

- Business banking: types of accounts, financing. E-banking . Cash machines and

cards . Fraud.

Payment methods

- Open account. Payment in advance. Bank transfer . Bill of Exchange. Documentary collection . Documentary letter of credit .

Finance

- Stock Exchange . London and New York Stock Exchanges .

Business communication

- Job applications . Curriculum vitae . How to write a covering letter.

Business correspondence

- Placing an order . Replying to orders . Modification and cancellation

CIVILIZATION

THE UNITED KINGDOM

- The British Empire: origins, the rise, the decline). Key moments in the 20th century . The troubles .

- Institutions: the UK political system, parliament, the Constitution, devolution . The UK government and Prime Minister . Political parties .

THE USA

A brief history of the USA: mass production . The great depression . Key moments in the 20th century .

- Institutions: the US political system, the Constitution . State and local government . Political parties . US elections .

LITERATURE

Oscar Wilde. “ The Picture of Dorian Gray”. The Aesthetic movement.

James Joyce. “Molly’s monologue”.The stream of consciousness